

OIL PALM INDUSTRY: CHALLENGES & OPPORTUNITIES

Ahmad Parveez Ghulam Kadir

Director General Malaysian Palm Oil Board (MPOB) parveez@mpob.gov.my





PRESENTATION OUTLINE



Introduction

Current Trend in Consumer Requirements

Challenges in Oil Palm Industry

Opportunities in Oil Palm Industry

Conclusion





BACKGROUND OF MPOB





Malaysian Palm Oil Board (MPOB)





Malaysian Palm Oil Board

Scenipalma

• Agency of Ministry of Primary Industries

Statutory body – established under the Malaysian Palm Oil Board Act 1998 (Act 582) effective 1 May 2000

...taking over the functions of

- Palm Oil Research Institute of Malaysia (PORIM)
- Palm Oil Registration and Licensing Authority (PORLA)



Estd. **1977** Function: Licensing & Enforcement



Estd. **1979** Function: Research & Development

Ministry of Plantation Industries & Commodities

www.mpob.gov.my

parveez@mpob.gov.my





MPOB's main **role** is to **promote and develop national objectives, policies and priorities** for the **well-being** of the Malaysian palm oil **industry**

RESEARCH & DEVELOPMENT (R&D)

- Biology & Sustainability Research Division
- Advanced Biotechnology Breeding Centre
- Smallholder Development Research Division
- > Engineering & Processing Research Division
- Advanced Oleochemical Technology Division
- Product Development & Advisory Service Division

SERVICES

- Economics & Industry Development Division
- Licensing & Enforcement Division
- Information Technology & Corporate Services Division'
- Finance Management & Development Division





All activities of the Malaysian palm oil industry are licensed and enforced





Wildlife Matters

Wildlife Conservation Act 2008 [Act 716]

Labour and Employees Matters

- Labour Law
- Workers' Minimum Standard of Housing & Amenities Act 1990
- Occupational Safety & Health Act 1977
- Factories & Machinery (Noise Exposure) Regulations 1989
- Passport Act 1966
- Education Act 1996

Pesticide Use

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- Pesticides Act 1974 (Pesticides) Registration) Rules 1988
- Pesticides (Licensing for sale & storage) Rules 1988
- Pesticides (Labeling) Regulations 1984 ٠



Laws & Regulations

Biodiversity

National Biodiversity Policy 2016-2025

Environmental Matters

- Environmental Land Conservation Act 1960 (revised 1989)
- Quality Act 1974 (Environmental Quality) (Prescribed Premises) (Crude Palm Oil) Regulation 1977
- Environmental Quality (Clean Air) Regulation 1978
- Environmental Quality (Prescribed) Activities) (Environmental Impact Assessment) Order 1987

Land Matters

- National Land Code 1965
- Land Acquisition Act 1960

A HIGHLY REGULATED INDUSTRY



INTRODUCTION





MAJOR PALM OIL PRODUCERS AND EXPORTERS, 2021







Source: UN Food and Agriculture Organization (FAO)

OurWorldInData.org/agricultural-production • CC BY









Different types of palm-based oils & fats & physicochemical properties

Oils and Fats from Mesocarp

- 1. Palm oil (semi solid)
- 2. Palm olein (liquid)
- 3. Super olein (liquid)
- 4. Top olein (liquid)
- 5. Palm stearin (solid)
- 6. Soft stearin (solid)
- 7. Superhard stearin (solid)
- 8. Soft palm mid fraction (solid)
- 9. Hard palm mid fraction (solid)





- 1. Palm kernel oil (semi solid)
- 2. Palm kernel olein (semi solid)
- 3. Palm kernel stearin (solid)





"...The most versatile ingredients for food products..."





MARKET AND PRODUCTS PRODUCED BY DOWNSTREAM SECTOR

The growing demand from the downstream sector has diversified the global demand for palm oil



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MALAYSIA'S POSITION IN GLOBAL OILS & FATS MARKET

- The 5th world largest producer of oils & fats
- Accounted for 8.4% of total global oils & fats production
- The 2nd largest exporter of oils and fats
- Exports of Malaysian palm oil was 15.57 Mn T represented:
 - 16.6% of total global oils & fats exports
 - 31.0% of the global PO trade





PALM OIL CONTRIBUTION TO THE MALAYSIAN ECONOMY

- Most significant agricultural commodity to the economy.
- Accounted for **3.2%** of the total GDP in 2021.
- Export earnings of PO and palm-based products in 2021 worth RM108.52 Bn, contributed 51.8% to the total export of commodity and commodity-based products or 8.8% to the total export of merchandise.
- Ranked 3rd in exports earnings in 2021 after electrical & electronic products and Oil & Gas Industries
- Socio-economics create jobs to more than half a million people in Malaysia and contribute to the alleviation of rural poverty.





PRODUCTION AND EXPORT OF MAJOR OILS & FATS, 2021









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EL PODER TRANSFORMADOR DE LA PALMA DE ACEITE

CONSUMPTION OF MAJOR OILS & FATS, 2021



Sources: Oil World





Source: Oil World & MPOB



- Palm oil contribution to the total world production of oils & fats expanding
- However, the contribution of palm oil to the world export of oils & fats is declining on the back of the expansion in the downstream sector.



CURRENT TREND IN CONSUMER REQUIREMENTS

Sustainable productionFood safety -Trans fat free





MALAYSIAN SUSTAINABLE PALM OIL (MSPO): STRUCTURED SUSTAINABILITY PRACTICES





MSPO Achievement (as of 31st August 2022)





MSPO 2.0 - IMPROVED SUSTAINABILITY REQUIREMENTS

Introducing & Incorporated the Social Impact Assessment (SIA) approach to all level of the MSPO Standard User.

Introducing & Incorporated the High Conservation Value (HCV) approach to major part of the palm oil industry.

The MSPO Standard supports the Sustainable Development Goals (SDG) 2030 by incorporated the elements into the revised Standard.



Introducing & Incorporated Green House Gas Calculation (GHG) for the entire supply chain.

Anti-corruption: In-line with
National amended MACC Act
(Section 17A) which requires mandatory corporate accountability.



Timeline

ISPO

- **NO 19/2011 1 Scheme** Plantation & mills (mandatory private company)
- No 11/2015 6 schemes integrated, plantation, mill, biofuel, partnership stallholders & independent smallholders (mandatory private company & voluntary smallholders)
- **No 38/2020 2 schemes** plantation & mills and stallholders (*mandatory private company & smallholders*)

BRUAF	RY 2022	JULY 2022	APRIL - JUN	E 2023 SEPTEM	BER 2023 NOVEN	IBER 202	
Project kick-off		First Task Force meeting	Second Put Consultation revised stand	olic Field Field ards	sting General Asse adoption a release		
-						-	
	MARCH - J	UNE 2022 OCTOB	ER - DECEMBER 2022	AUGUST 2023	OCTOBER 2023		
	Collect memb on P&C 2018 a governance	eer feedback and establish e structure r	First Public Consultation on evised standards	Standard Standing Committee (SSC) approval	Board of Governors (BoG) endorsement		
	Crit	teria Topic	2018	P&C Criterion No	2013 P&C Criter	ion N	
	Information	and public availability		1.1	1.1/1.2/6.10		
	Communica	Communication and consultation		1.1	6.2	6.2	
-	Commitme	nt to ethical conduct		3.2	1.3/6.10		
	Legal comp	liance		2.1	2.1/6.10		
	Third party	contractors legal		2.2	n.a.		
	Third party	FBB legally sourced	2	2.3	n.a.		
	Long term (Long term plan and economic viability		3.1	3.1		
5	5. Continuous	Continuous Improvement & Reporting		3.2	8.1		
	Standard O	Standard Operating Procedures		3.3	4.1		
	SELA and PL	SEIA and Plans		3.4	5.1/0.1/7.1		
	System for	System for managing human resources		3.5	n.a.		
	Occupation	Occupational Health and Safety Plan		3.6	4.7 (part)		
	Training	Training		3.7	4.8		
	Human Rights		CONCERNMENT OF SAME INCOMENTATION CONTRACTOR OF SAME AND A SAME AND	4.1	6.13		
	Complaints	Complaints and Grievances		4.2	6.3		
	Contributio	Contribution to local sustainable development		4.3	6.11 (part)		
	Land use &	Land use & FPIC		4.4 & 4.5	2.3/7.5		
44	Land Use : I	Land Use : Compensation		4.6 8 4.7	6.4 / 7.6		
	Land Lise 1	Land Use : Conflict		4.8	2.2		
	Improved 5	Hlivelihoods		5.1	6.1		
5	Pay and wo	rking conditions		5.2	6.11 (part)		
	No discrimi	No discrimination		6.1	6.8		
	 Pay and wo 	rking conditions		6.2	6		
	Freedom of	fassocitation		6.3	6.6		
	No child lat	No child labour		6,4	6.7		
	No harassn	ient		6,5	6.9		
	No forced o	ot trafficked labour		6.6	0.12		
	Safe workin	ig environment		6.7	4.7 (part)		
7	7. Enective Integrated Pest Management				4,0		
	Waste management Soll health fertility			7.3	5.3		
- C				7.4	4.2/7.2		
	Soll conserv	Soil conservation (erosion and degradation)		7.5	4.3 & 7.4 (parts	0	
2	Soil survey	Soil survey and topographic information		7.6	4.3 & 7.2		
e l	Peat		1	7.7	4.3 & 7.4 (parts	ġ.	
3	Water qual	ity and guantity		7.8	4.4		
	Energy Use			7.9	5.4		
	Pollution ar	nd GHGs	3	7.10	5.6/7.8		
	Fire			7.11	5.5/7.7		

RSPO

Standard Review 2022-2023





The consumption of TFA provides **no nutritional benefit** and has considerable potential for harm

In promoting the **removal of TFA**, particular attention must be given to their replacement; this is a challenge for the food industry

Palm oil is a **natural substitute** for TFA











How do *trans* fats affect my health?

- raise your (LDL) bad cholesterol levels and <u>lower your (HDL) good</u> <u>cholesterol levels.</u>
- increase your <u>risk of developing heart disease and stroke</u>.
- associated with a higher risk of developing type 2 diabetes.









Palm oil and Palm-based Margarine are Free of Trans Fats



Palm Oil



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CHALLENGES IN OIL PALM INDUSTRY

Food Safety
 Labour issue
 Deforestation & sustainability
 Anti Palm Oil Campaign
 Protectionism Policies





3-MCPDE IN THE EU



MINISTRY OF PLANTATION INDUSTRIES AND COMMODITIES



Process contaminants

- 3-monochloropropane diol (3-MCPD).
- 3-MCPD ester (3-MCPDE)

Possibly carcinogenic to human¹

Harmful to kidney²

Glycidyl Ester (GE)

Probably carcinogenic to humans¹

¹Classification by International Agency of Research on Cancer ²EFSA





Addressing Food Safety & Health







GE



FOOD SAFETY: MINERAL OIL HYDROCARBONS





LABOUR INTENSIVE SECTOR



- Oil palm sector is labour-intensive by nature.
- This nature limits the adoption of technology, particularly in the key job category, harvesting the fresh fruit bunch (FFB).
- Harvesting of FFB requires high physical efforts, as such the technology applicable for this purpose needs to design appropriately to match the human capabilities.
- This specific requirement contributes to the slow technological adoption in the oil palm sector, affecting the sector's productivity.





Palm oil industry facing collapse

Oil palm planters facing ruin as pandemic halts recruitment of foreign workers

KUCHING: Sarawak's palm oil industry is teetering on the brink of collapse because of crippling labour shortage and restrictions of the standard operating procedure (SOP) imposed to curb the Covid-9 pandemic.

Labour shortage is a perennial problem besetting the industry, because locals generally shun jobs in the industry forcing refineries, oil palm estates and smallholders to depend heavily on foreign workers.

Before the advent of the Covid-19 pandemic, recruiting foreign workers had always been a hassle the industry players had to bear with, now the situation is exacerbated by additional restrictions imposed to comply with the measures to curb cross-border spread of the disease. As a result the industry is suffering unprecedented decline in productivity and yields.

Statistics from the Malaysian Palm Oil Board show that Sabah and Sarawak collected a total of 15.246 million tonnes of fresh fruit bunch (FFB) from January to May this year.

This marked a drop of 970,350 tonnes or about six per cent from the same period last year.

This drop consequently raised the prices of computed FFB prices from RM381.81 per metric tonne in 2019 to RM516 in 2020 and RM802.71 this year.



Palm oil estates, mills and refineries across the state are suffering from a decline in productivity and yields due to problems with bringing foreign workers into Sarawak.

Even with the current good price of crude palm oil, farmers cannot benefit as there is an acute shortage of workers in the industry. — Andrew Cheng, Sarawak Oil Palm Plantation Owners Association president

Sarawak's tedious steps to bring in foreign workers The process to bring foreign workers into Sarawak has several steps. First, employers need to apply for approval in principle (AP) from the Department of Labour Sarawak through the Monitoring System of Employment of Non-Sarawakian (MSFN).

After the AP is approved at the One Stop Centre, the employer can proceed to apply for a labour licence under the AP through MSEN at the Department of Labour Sarawak. Based on workers' name in the labour licence, employers need to apply for a calling visa (CV) and a mytravel pass through the Immigration Department of Sarawak.

When the CV is approved, employers then need to apply for 'myentersarawak' through the Sarawak Disaster Management Committee (SDMC). New workers must have valid RT-PCR Covid-19 negative test



Douglas Uggah Embas on requesting anonymity

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PALM OIL GLOBAL ISSUES



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RENEWABLE ENERGY DIRECTIVE II (RED II) IN THE EU







THE US NEW LEGISLATION ON DEFORESTATION

- The US Congress plans to impose *The Fostering Overseas Rule of Law and Environmentally Sound Trade Act* (FOREST) on import of commodities originating from illegally forested land
- Targeting specific commodities palm oil, soyabean, cocoa, cattle, rubber and wood pulp







EU'S NEW LEGISLATION ON IMPORT OF GOODS LINKED TO DEFORESTATION



- The **EC proposed legislation** aims at preventing imports of commodities **link to deforestation**
- Products includes palm oil, soyabean, beef, wood, cocoa and coffee
- Companies/importers to prove their global supply chain are not contributing to deforestation and commodities are produced in accordance with the laws of producing country
- Commodities are not grown on any land deforested after 31 Dec 2020



Oil Palm – The Most Productive Oil Crop

How many hectares are needed to produce 1 ton of vegetable oils? Soubean oil hectares Sunflower oil 1.43 Rapeseed oil (Canola) 75 hectares Palm oil Oil palm produces about 35% of all vegetable oil on less than 10% of the land allocated to oil crops.

- 6 to 8 MT/Ha of oil yields can be achieved by more efficient Oil Palm producers
- Oil Palm requires the least fertilisers and pesticides among oilseed crops



Source: MPOC, The New Straits Times, MPOB, Oil World 16/17, Palm Oil Action Group Australia, The Guardian (2014)





Oil Palm – The Most Productive Oil Crop

Oil Crops	Production (Mn T)	% of total production	Total area (Mn Ha)	% of total area
Oil palm*	78.26	44.17	19.07	9.28
Soybean	54.92	31.00	125.68	61.24
Rapeseed	25.55	14.42	33.36	16.24
Sunflower	18.43	10.40	27.351	13.31

Malaysian Palm Oil Board | Minist

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Data source: Calculated by the authors based on production and land use data from the UN Food and Agriculture Organization (FAO) for the year 2018. OurWorldinData.org – Research and data to make progress against the world's largest problems. Licensed under CC-BY by the author Hannah Ritchie (Updated June 2021).



Our World in Data

Area of land needed to meet global vegetable oil demand, 2018

This metric represents the amount of land that would need to be devoted to grow a given crop if it was to meet global vegetable oil demand alone. Global vegetable oil demand was 218 million tonnes in 2018.



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Source: Calculated by Our World in Data based on data from the UN Food and Agriculture Organization (FAO) OurWorldInData.org/palm-oil • CC BY

ANTI PALM OIL CAMPAIGNS ARE INTENSIFYING

No palm oil in my tank!

Frans Timmermans, First Vice-President of the European Commission, Commissioner Cañete, Commissioner Malmström and Jean-Claude Juncker (President of the EU commission)

Petition

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We urge the European Commission to stop the use of high risk fuels like palm oil in the EU that destroy our forests and kill orangutans. By February 1, 2019, we demand that the Commission through a delegated act carries out the the EU Parliament's vote to stop subsidising palm oil diesel.

Control Contro

ANTI PALM OIL CAMPAIGNS

SATURATED FAT: IMPACT ON HEALTH

- In the late 1950s, Ancel Keys postulated that:
 - "Fats cause heart disease"
 - "Saturated fats raise cholesterol levels"
- Often referred to as the lipids theory or diet-heart theory:
 - Widely accepted
 - Most people today perceive that this is TRUE
- Current evidence shows otherwise

Human Studies on Long-term Intake of Palm Olein vis-à-vis Other Oils (1992-2019)

PALMA

encia

Palm olein behaves more like a monounsaturated oil in its effects on cholesterol levels, although it contains saturated fatty acids

<u>REFERENCES:</u>	4. Sundram et ε	al. 1995 Nutr. Biochem.	8. Tholstrup et al. 2011 AJCN	
1. Ng et al. 1992 Am J Coll Nutr 🔍	5. Ghafoorunissa	et al. 1995 Lipids	9. Lucci et al. 2016 Food Funct.	
2. Truswell AS et al. 1992 Nutr. Res.	6. Zhang et al. 19	997 Asia Pacific J Clin Nutr	10. Sun et al. 2017 Asia Pacific J. Clin. Nutr.	
Choudhury et al 1995AJCN	7. Voon et al. 201	11 AJCN	11. Welma et al., 2019, EJCN	
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Malaysian Palm Oil Board Ministry of Plantati	on Industries & Commodities	www.mpob.gov.my	parveez@mpop.gov.mv	

PROTECTIONISM POLICY - ILUC

- The EU has been debating on the inclusion of indirect land use change (ILUC) into their Renewable Energy Sources Directive, referred to as the RED.
- Palm oil has been singled out as a high ILUC risk feedstock while the other major oil crops are categorized as low ILUC risk feedstock.
- Restricts the use of palm oil as a biofuel feedstock in the EU.
- Palm oil demand for biodiesel to be capped at 2019 level for the period 2021-2023, before it is gradually reduced to zero by 2030.
- This regulation is discriminatory to palm oil and it takes away the major market share of palm oil in the EU.

Other Challenges

- Price fluctuation
- Agricultural input prices
- Policy changes by exporting and importing countries

OPPORTUNITIES IN OIL PALM INDUSTRY

24.9

11.1

7.9

OIL PALM : MOST PRODUCTIVE OIL CROP

60.2

26.9

19.0

Soyabean

Rapeseed

Source: Oil World Weekly, 24 June 2022

43.7

11.0

9.4

130.8

33.0

28.0

INCOME DIVERSIFICATION THROUGH INTEGRATION FOR SUSTAINING OIL PALM SMALLHOLDERS' WELLBEING

- Crop and livestock integration activities can optimize land use and diversify their income.
- Example: Integration of pineapple with oil palm
 - Pineapple sales revenue: ~US\$200 (monthly net return)
 - Oil palm (FFB) sales revenue: ~US\$175
 - Estimated total income per hectare: US\$375/month
 - Estimated income for 3.8 hectares: **US\$1,425**

HIGHER PRODUCTIVITY THROUGH BIOTECHNOLOGY

- Biotechnology tools improve breeding & cloning efficiency to develop superior planting materials that are:
 - disease resistance;
 - resilient to climate change, and;
 - have optimal yields.

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- Various planting materials for improvement on downstream – MPOB's Palm Series
- Tissue culture technology Clonal Palm Series (CPS) with appealing properties -CPS1, CPS2 and CPS3.

MPOB'S PALM SERIE PS1 & PS 1.1 - s increment PS2 - high iodin PS3 - high kerne PS4 - high carol oleifera) PS5 - thin-shell	 PS6 – large fr PS7 – high bu PS8 – high vit PS9 – peach p PS10 – long-s PS11 – high c PS12 – high o PS13 – low lip PS14 – high p guineensis and 	uit <i>duras</i> nch index camin E (<i>E. guineensis</i>) balm (<i>Bactris gasipaes</i>) talk palm arotene (<i>E. guineensis</i>) bleic base protein kernel (<i>E.</i> <i>E. oleifera</i>)
 FFB > 30 t/ha/ year Oil to Bunch (O/B) > 30% Oil Yield (OY): 8 - 10 t/ha/year 	 Suitable for high density planting i.e 200 palms/ha (Normal: 136 or 148 palms/ha) Short rachis: 4.5 m (DxP - 6.1 m) 	 High oil yield: 11.3 t/ha/year High Oil to Bunch (O/B): 37.5% (DxP - 30.8%)

PALM OIL & PALM OLEIN - THE MOST NATURAL STABLE FRYING OIL

- ✓ Widely used in frying application all over the world for both economic and performance reasons.
- ✓ Highly resistance to oxidation and heat at prolonged elevated temperature
 - High in oleic acid and low in linoleic & linolenic acids
 - Contains high level of tocopherol and tocotrienol (natural antioxidants / Vitamin E)
- Can be blended with other soft oil to further improve its cold stability & flavour.

		Oxidative Stability (at 110 C)	
	Palm Olein	28.09 hrs	
	Soybean Oil	6.33 hrs	Contraction of the second
	Sunflower Oil	4.64 hrs	
nipalma	Rapeseed Oil	7.71 hrs	

Red palm oil is an excellent source of Vitamin E and Carotene (Pro-Vitamin A)

Red palm oil contains 50

times more carotenes

than tomatoes & 15 times

more than carrots

15 TIMES MORE 0 50 TIMES MORE THAN CARROTS THAN TOMATOES

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DE ACEITE

20th International Oil Palm Conference

Palm Vitamin E consist of 75-80% tocotrienols and 20-25% tocopherols (the reason why palm Vitamin E known as Tocotrienol-Rich Fraction, TRF).

Palm Fruit, Rich in phytonutrients

Lecithin

Choo et. al. 2008

Phytosterol

Carotene from Red Palm Oil

Palm micronutrients have myriad of health enhancing benefits .e.g., Vitamin E – antioxidant effects, cholesterol lowering and possible anti-cancer activities.

Palm oil – Nutritious and Functional

Squalene

Coenzyme Q₁₀

Phytonutrients	Concentration (ppm)
Vitamin E (tocotrienols, tocopherols)	600-1000
Carotenoids (α-carotene, β-carotene, lycopene, phytoene)	500-700
Phytosterol (Sitosterol, stigmasterol, campesterol)	300-620
Squalene	250-540
Lecithin (Phospholipids)	20-100
Co-enzyme Q10 / Ubiquinones	10-80
Polyphenols (phenolic acids, flavonoids)	40-70

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Source : Choo et.al., 2008

Health Benefits of Palm Tocotrienols

ABUNDANCE SUPPLY OF OIL PALM BIOMASS

DIGITALIZATION IMPROVE PRODUCTIVITY

- Digitalization across the value chain is able to increase the productivity of the oil palm sector.
- In modern agriculture, the use of **artificial intelligence**, **predictive analytics**, the **internet of things**, and other technologies is deemed to be essential.
- In the oil palm operation, the use of mobile devices and functions helps planters to digitally record data of activities on the field and have them stored in a cloud-based system.
- Eg: **Recording** of crop production with **GPS location** tagging improves traceability, **enhances crop quality** monitoring, hence the overall productivity.

DIGITALIZATION IMPROVE PRODUCTIVITY

BLOCKCHAIN – MSPO TRACE

- Blockchain provides traceability to sustainable palm oil products throughout the value chain.
- Traceability and the understanding **FFB source, direct and indirect sources,** is a key step towards sustainable sourcing and production
- MSPO Trace record the transactions of MSPO-certified palm oil products along the supply chain starting from palm oil mill to downstream processing facilities.
- It also provides a platform for the public/consumer to trace the **MSPO-certified products back to its source or origin** (farm/estate).
- Could be explored for other certification systems such as ISPO

MECHANISATION TECHNOLOGIES

The Grabber

Beluga

Trailer Motorcycle

Cantas

Hydra Porter

ИARCOP

MECHANISATION & AUTOMATION FOR OIL PALM

- Acts as a Government Industry platform to discuss, develop and adopt Quantum Leap Technologies to reduce dependency of labour shortage in the industry for medium and long term target.
- Implementation strategy will be based on the technology acquisition programme, where identified technologies' producer and developer will be funded to produce the desired solution.

CONCLUSION

- In navigating the challenges, **R&D** activities here been strengthened so as to provide the **best quality products** to the world.
- The rising concerns on environmental awareness has gradually changed the global demand pattern to more sustainable products and this has become the key element in promoting agriculture-based products to the global market.
- With a head start of more than 100 years in the oil palm business, Malaysian palm oil cements its position as a preferred supplier of sustainable palm oil globally.

Ahmad Parveez Ghulam Kadir (PJN. PhD. FASc.)

e-mail: parveez@mpob.gov.my Website: www.mpob.gov.my

Malaysian Palm Oil Board (MPOB) No. 6, Persiaran Institusi, Bandar Baru Bangi, 43000 Kajang, Selangor Malaysia

